

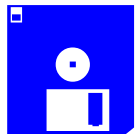
Sales Lead Retrieval

**Electronic Data
Capture Terminal**



This system gives exhibitors an immediate hard copy of the sales lead.

This information is also placed on the FREE PC formatted floppy disk in the scanner when you rent it.



Disk information can be easily transferred into all major sales contact programs, MSWord and WordPerfect.

*saving inputting labor,
avoiding errors
and lost sales.*

Small footprint (10.5"x7.0"x3.12") and uses only 17 watts of electricity or optional battery pack.

**Exhibitors love
this dual system
to track their
hot sales**

This is an actual hard copy printout from the scanner.

Record: 132
Name FRANK KAPZYNSKI
Title PRESIDENT
Company TORCHIDS UNLIMITED
Street XXX STAMEN WAY
City BEDFORD NY 1XXX3
Phone XXX-XXX-XXXX
Fax XXX-XXX-XXXX
Email fkapzynsky@trochdis.com
Card * 2856
Entered 05-08-01 14:10:28

Answer:
Send Line Card
Set up Demo
Final Say

Record: 133
Name Qi Zhu
Title Vice President
Company CompuTec, Inc.
Street 5884 Cottonwood Dr.
City Ypsilanti, MI 48197
Country USA
Phone 734-572-4705
Fax 734-572-4715
Email qizhu@computec-inc.com
Card No. 7823
ENTERED 05-08-01 14:10:32

Answer:
Have Salesman Call
Immediate Need
End User
Recommends

ALL THE XXXs HAVE BEEN PUT IN TO PROTECT THE ATTENDEE.

Lead Qualifier Sheet

In addition to the demographic questions on the attendee registration form, this lead retrieving system comes with fifteen built-in qualifier questions. They are as follows:

- | | | |
|------------------------|-------------------|---------------------|
| 1. Send Line Card | 6. Provide Quote | 11. VAR |
| 2. Send Catalog | 7. Immediate Need | 12. OEM |
| 3. Send Detailed Quote | 8. Set up Demo | 13. Does Purchasing |
| 4. Send Sample | 9. End User | 14. Recommends |
| 5. Have Salesman Call | 10. Distributor | 15. Final Say |

This list could be customized to fit your individual needs. Please fill the following lines with the desired qualified questions and send with the order form on the front page. **Please print clearly!** There is no limitation on how many questions to be used, however, we recommend to limiting the number of questions to under 30.

[] Replace the build-in list

[] Add to the build-in list

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____
19. _____

20. _____
21. _____
22. _____
23. _____
24. _____
25. _____
26. _____
27. _____
28. _____
29. _____
30. _____
31. _____
32. _____
33. _____
34. _____
35. _____
36. _____
37. _____
38. _____



Great Lakes Trade Exposition

January 4 - 6, 2010 at DeVos Place, Grand Rapids, MI

SALES TRACKING SCANNING SYSTEM

Gives you a hard copy of each \$ales lead.

Puts your \$ales lead info on your disc for later use.

\$aves you hundreds of dollars in data entry labor.

\$aves you hours of time.

Avoids costly error\$ for \$150.00 complete

The \$ALES TRACKING SYSTEM employs the latest scanning and software technology. Your \$ales leads are placed on the provided disk and can be transferred to most software systems as an ASCII file. Each disk can hold up to 4000 records and each roll of paper can print up to 400 records.

Description	Quantity	Advance Price*	Regular Price	Subtotal
Sales Tracking System		\$150.00	\$200.00	
Customized Lead Qualifier Sheet (See back side for details)		\$40.00	\$60.00	
* The advance date is Dec, 15, 2009. No Refund after Jan 3, 2010			Total	

Name: _____ PH: _____ FX: _____ Booth _____

Company: _____ E-Mail: _____

Address: _____ City: _____ State: _____ ZIP: _____

Payment Method AMX MasterCard Visa Check payable to: **CompuTec Inc.**

Credit Card No. _____ Expiration _____

Cardholder Name: _____

Signature: _____ Date: _____

Send or Fax to: CompuTec Inc.

**3130 Andora Dr.,
Ypsilanti, MI 48198**

**Ph: (734)929-4052
Fx: (734)929-2953**



The Lead Retrieval terminals are available for pickup on Jan. 4, 2010 in registration area. The terminal should be returned to registration desk within one hour of the end of the show. Otherwise a charge of \$2400.00 will be applied to your company.